



Protecting your investment and your children's education



Lightning struck twice in Vincent's life. In 2019, three years after bravely battling cancer, he faced another challenge- a stroke. Unable to work, bills piling up, but thankfully, Vincent's Old Mutual Illness and Disability insurance stepped in, easing the burden. This support allowed him to prioritise his well-being and family while ensuring his children continued to receive the education they deserved.

During both tough times, Vincent benefited from the Temporary Disability Income Benefit and the Severe Illness Benefit. Reflecting on his experience, he said, "Without my cover, my family could've easily faced financial turmoil. My focus was on my children and their emotional well-being."

What aspects of Vincent's journey caught your attention?



How did having cover help Vincent and his family?

If Vincent lost his life to these severe illnesses without having the necessary cover, what would've happened to his children's future and their education?

How We Can Help You?

Old Mutual offers flexible cover options tailored to:



Scan or click the QR code to watch Vincent's story

Standard offer

- Old Mutual Protect Life Cover from R750 000 up to R3 000 000
- Old Mutual Protect Disability Cover (add-on) from R750 000 up to R3 000 000
- Old Mutual Protect Severe Illness Cover (add-on) from R250 000 up to R1 000 000

Additional options:
Old Mutual Protect Future Cover
Cashback*

Suggested term cover of up to 25 years

Comprehensive offer

- Old Mutual Protect Life Income Cover R6 000 up to R20 000 per month
- Old Mutual Protect Disability Income Cover R6 000 up to R20 000 per month
- Old Mutual Protect Severe Illness Cover from R250 000 up to R1 000 000

Additional options:
Old Mutual Protect Future Cover
Cashback*

Suggested term cover of up to 25 years

Terms and conditions

This promotion is contingent upon the customer either currently possessing or applying for an Old Mutual savings or investment product. | Offer valid until 15 December 2024.

Why opt for the Old Mutual Protect Education Package?

The Old Mutual Protect Education Packages offer exclusive advantages, such as:

Understanding and addressing your customer's concerns amid life's uncertainties is our priority. Our goal is to safeguard what holds the utmost importance to them, including protecting your income and saving for your kids' education. Explore how our solutions can help you achieve these goals.

	TIER 1 0 – 1 Financial need met	TIER 2 2-3 financial needs met	TIER 3 4 financial needs met	TIER 4 5 financial needs met or Assets >R25m	TIER 5 6 or more financial needs met or Assets >R50m
Points for: Financial education, calculators and financial advice	✓	✓	✓	✓	✓
Life Insurance (Points earned as a % of premium)**	5%	10%	20%	30%	35%
Savings, Investments & Lending (Points earned as a % of premium)**	0.5%	1.5%	2.5%	3.5%	5%

What's in it for your customer?

Qualifying Old Mutual Rewards members who choose our education package, coupled with an educational savings plan, elevates customers to Tier 3 status.

Wondering what you gain by choosing Old Mutual? We've made it simple to calculate. Just follow these steps:

1. Count the number of financial needs covered with Old Mutual.
2. Check your tier level and apply the corresponding percentage.
3. Calculate your premium points.

Earn up to **500%** of your Old Mutual Protect premium in bonus points for maintaining a healthy and fit lifestyle.



Get up to 500% of premiums*** in Old Mutual Rewards points. | [Find out more](#)

Speak to your customers today about Old Mutual Protect's full product offering built for their needs.

* Cashback - Every 5 years, on the cashback anniversary we will pay back 15% of all premiums received for the contract since the previous cashback anniversary and while cashback existed on your contract. Cashback will not be paid if the contract is not active on the cashback anniversary. Cashback would, on average, increase your premium by 12.5%.

** The number of points may change.

*** Example: If the premium is R1 000 a month, and the customer qualifies for 500% of their premiums in points, they will get 5 000 rewards points, which is equal to R500 monthly. 10 points = R1.

